

# Abhishek Sansanwal

as2862@cornell.edu • abhisheksansanwal.com • linkedin.com/in/iswiftshek

**PS. This is a sample resume with critical details and numbers hidden. If you need the full, updated resume, please send me an email regarding the same. Thanks 😊**

## EXPERIENCE

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**Volvo Group** | *Strategic Product Planning Intern* | Greensboro, NC May 2022- Aug 2022

- Analyzed product data in the vocational industry vertical to build strategy for offsetting BEV (Battery Electric Vehicle) charging time and increasing the load capacity; interviewed stakeholders
- Collaborated with engineering, aftermarket and sales on a \$XXM+ project to investigate natural gas engine trends and market needs to forecast its positioning with transition to electro-mobility for future product offerings of Volvo and Mack trucks

**Neutrify** | *Product Manager* | San Francisco, CA May 2021- Aug 2021

- Conducted and evaluated survey responses to define the problem area and built MVP roadmap; prioritized features on Airtable, developed business case
- Leveraged existing product lines in the market to find new opportunities by performing competitive SWOT analysis of 16 companies; built A/B testing plans and identified KPIs
- Initiated and designed the implementation strategy for integration with Instacart APIs to develop a recommendation system, suggesting sustainable alternatives and helping lower consumers carbon footprint

**Famwork Inc.** | *Product Manager Intern* | Chennai, India Dec 2020- April 2021

- Led a team of 3 (1 designer, 2 UX researchers) to ideate and deliver UI mockups for Appointment Scheduling unit of the EHR (Electronic Health Records) system; pitched to the leadership team, bringing our contributions to the product development for Beta launch
- Implemented ICE prioritization framework, managed tasks on Asana and introduced tldv tool, enabling asynchronous work for cross-functional team of 25 members globally
- Designed low fidelity wireframes on Figma for automated billing and CPT (Current Procedural Terminology) coding module during a company-wide sprint, ensuring HIPAA compliance

**Google** | *iOS Developer* | New Delhi, India May 2019- Aug 2019

- Selected to participate in Google Summer of Code amongst 30,922 applicants (<5% acceptance rate); successfully passed all three evaluations, invited to mentor upcoming cohorts of open-source contributors
- Implemented 7 new features in the Amahi iOS application, namely, Audio Player, Subtitles & Audio Tracks, Chromecast SDK, Upload/Delete, Thumbnails, Recent Files Database (3000+ lines of code in Swift)

## EDUCATION

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**Cornell University** | *Master of Engineering Management* | New York, USA Aug 2021- Dec 2022

- Specialization: Product Management and Entrepreneurship (GPA: 3.88)
- Awards: M.Eng. Committee Fellowship of \$20,000 amongst 1000 students in the College of Engineering

**Guru Gobind Singh Indraprastha University** | *Bachelor of Technology* | New Delhi, India Aug 2017- July 2021

- Established the most active technical club in the college, International Organisation of Software Developers, with 400+ members in 18 months; increased student employment by 5 times
- Organized a 36-hour hackathon, in partnership with Microsoft, GitHub, Hackerearth, JetBrains and Code Saga; managed a budget of \$1,200 and saw participation from 15 universities across India

## HONORS & AWARDS

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- **AsiaOne** - 40Under40 Most Influential Indians (New Delhi, India)
- **Google** - Venkat Panchapakesan Memorial Scholarship ('19 -'20 cohort); one of the 6 scholars from around the globe, invited to visit YouTube HQs in San Bruno, California
- **TEDx** - TEDx Youth@CIRS: Ways to Success, TEDx DYPCOE: Don't build a resume, build a life
- **Verved** - Founded an edTech company, led 21 employees, created opportunities for more than 100 students and reached 45 colleges (>10,000 students); awarded *Top 50 Tech Leaders* by InterCon, Dubai

## SKILLS

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- **Product:** A/B Testing, Data Analytics, UX Research, Product and Prioritization, Stakeholder Management
- **Technical:** SQL, PowerBI, Swift, iOS, Java, Python, Figma, Sketch, Git, Airtable, Asana, Agile, REST APIs
- **Interests:** YouTube, Lo-fi Music, Beats Production, Filmmaking, Van Life, Environmental Sustainability